PwC Consumer Markets M&A Deals Newsletter EMEA





Table of contents

Consumer Markets M&A
Deals Newsletter EMEA



Executive summary	3	Dairy Products	26
Foreword	4	Baked Goods & Snack Foods	27
M&A overview	5	Household & Personal Care	28
Notable deals in 2020	7	Apparel & Footwear	29
Industry trading performance	8	Luxury Fashion & Accessories	30
Commodity prices overview	10	Leisure news and multiples	31
Retail news and multiples	11	Travel Accommodation	32 33
Supermarkets & Hypermarkets	12	Food Service & Restaurants	34
Apparel & Footwear Retail	13	Sports & Recreation	35
Home Furnishing Retail	14	Other Leisure	36
Electronics Retail	15		30
Online Marketplaces	16	Markets update	37
Specialty Retail	17	Foreign exchange data	38
Consumer news and multiples	18	Commodities Equity indices	39 41
Alcoholic Beverages	19	=qany manoos	71
Soft Drinks, Coffee & Tea	20	Credentials	42
Diversified Packaged Foods	21	Consumer Markets' contacts	44
Food Ingredients	22	Appendix	47
Health & Wellness	23		
Agricultural Products	24		
Animal Protein	25		

© 2021 PwC. All rights reserved. Not for further distribution without the permission of PwC. "PwC" refers to the network of member firms of PricewaterhouseCoopers International Limited (PwClL), or, as the context requires, individual member firms of the PwC network. Each member firm is a separate legal entity and does not act as agent of PwCIL or any other member firm. PwCIL does not provide any services to clients. PwCIL is not responsible or liable for the acts or omissions of any of its member firms nor can it control the exercise of their professional judgment or bind them in any way. No member firm is responsible or liable for the acts or omissions of any other member firm nor can it control the exercise of another member firm's professional judgment or bind another member firm or PwCIL in any way. This document is intended for informational purposes only. It is not, and is not intended, for any other use. Although the information contained in this document has been presented with all due care, it is your own responsibility to make your own investigations, decisions and inquiries about the information and you should exercise your own independent professional judgment when using (the information contained in) this document.

Some of the information and data used and presented in this document has been based on, is provided by or derives from various third parties, including but not limited to external (public) data sources, which is neither endorsed or supported by PwC.



Executive summary



Foreword

The Retail, Consumer and Leisure industries have been severely affected by the COVID-19 outbreak. In many countries around the globe, retailers have been experiencing problems due to the overnight closure of their physical stores and supply chain disruptions. At the same time, online retailing has flourished like never before. Leisure businesses have generally been hit very hard, whereas for Consumer Goods impact has been different from company to company. Even when the pandemic is over, companies will need to adapt to a new normal and can take this time to rethink business models, portfolios and M&A strategy.

M&A activity has really picked up in the second half year 2020, as well as in Q1 2021. For EMEA, large deals have dominated the M&A landscape, but underlying trends in sustainability, ESG, as well as direct to consumer as a channel are likely to continue to drive M&A.

Since the start of the pandemic, we have witnessed RCL companies redefining their core, buying disrupting companies with novel business models and focussing on improving resilience.

With this newsletter, we aim to provide an overview of the Retail, Consumer and Leisure M&A activity in EMEA. We sincerely hope this newsletter can provide an insight into your future strategy in 2021 and onwards.

Wilmer Kloosterziel

PwC Europe Deals Consumer Markets Leader







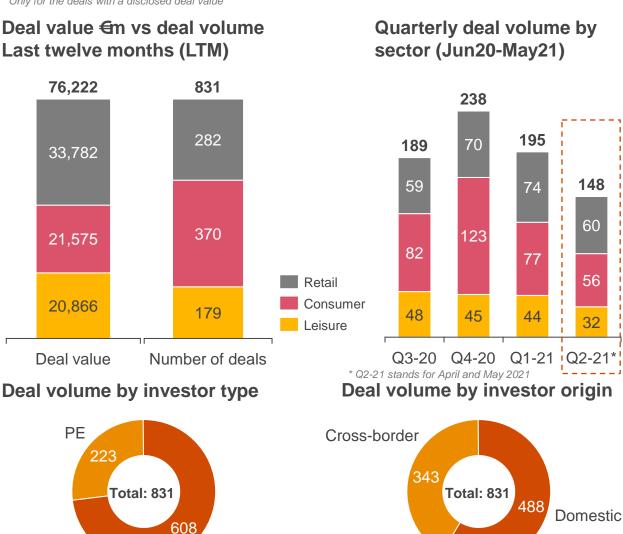


M&A overview (1/2)

Recent Retail, Consumer and Leisure deals

- Retail, Consumer and Leisure Markets in EMEA hosted 831 M&A deals with a total deal value of c.€76.22bn*
- Consumer goods dominated the M&A space with 370 deal announcements, Retail and Leisure followed with 282 and 179 deals respectively
- Quarterly deal volumes showed a recovery during 2020 after a start of the year with uncertainties due to the COVID-19 outbreak, with an upward trend of 189 and 238 deals respectively. The start of 2021 shows 195 deals in the first quarter and 148 deals for the start of the second quarter
- Around 73% of the transactions were done by strategic instead of financial investors
- Cross-border deals represented c.41% of the total deal volume

^{*} Only for the deals with a disclosed deal value



Sources: S&P Capital IQ and Mergermarket (deals announced in the period June 2020-May 2021). Transactions with a deal value greater than or equal to \$5m (€4.1m) are included, except for some minority stake acquisitions where a higher threshold applies

Strategic

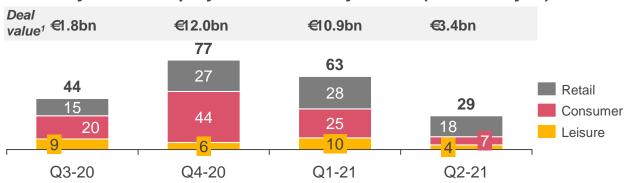


M&A overview (2/2)

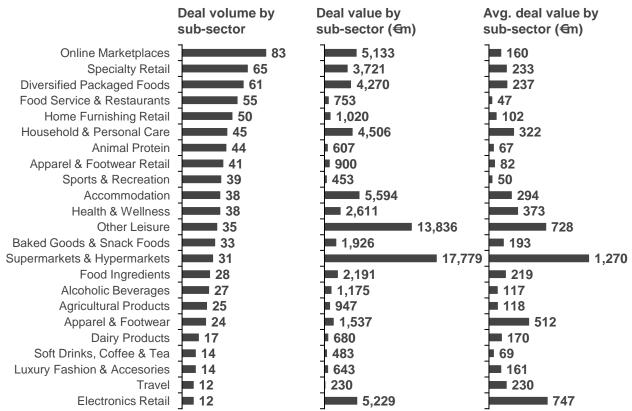
Recent Retail, Consumer and Leisure deals

- The highest volumes were observed in the Online Marketplaces (83) and Specialty retail (65) sub-sectors
- Supermarkets & Hypermarkets ranked top in terms of total deal value, reaching
 €17.7bn, mainly due to the sale of well-known retailers such as Metro AG and ASDA
- In the Other Leisure sub-sector, the high deal value reflects the sale of William Hill plc to Caesar Entertainment for €3.6bn, the sale of NetEnt AB to Evolution Gaming Group AB for €2.0bn and the sale of Lottomatica Videolot to Gamenet Group for €1.1bn

Quarterly Private Equity deal volume by sector (Jun20-May21)



Deal volume and value by sub-sector (LTM)



Sources: S&P Capital IQ and Mergermarket (deals announced in the period June 2020-May 2021). Transactions with a deal value greater than or equal to \$5m (€4.1m) are included, except for some minority stake acquisitions where a higher threshold applies | Notes: 1) May edition presented total deal value instead of PE deal Value



Notable deals LTM

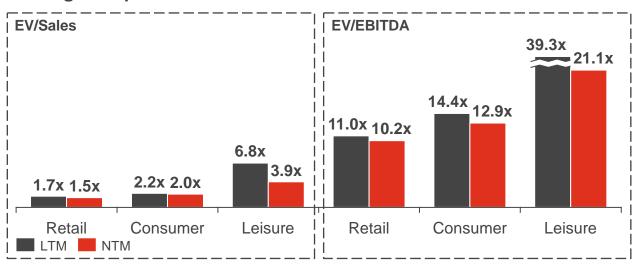
Target	Country	Sub-Industry	Acquirer	Country	EV (€m)	EV/ EBITDA
Davide Campari-Milano S.p.A		Alcoholic Beverages	Lagfin S.C.A		10,324	22.5x
Metro AG		Supermarkets & Hypermarkets	EP Global Commerce a.s.		7,508	5.5x
ASDA Group Limited		Supermarkets & Hypermarkets	TDR Capital LLP; Issa Brothers		7,493	5.7x ²
Roofoods Limited		Online Marketplaces	Fidelity and Durable Capital Partners LP		5,797	n.d.
SGHC Limited		Other Leisure	Sports Entertainment Acquisition Corp LLC		3,947	n.d.
Coty Inc.		Household & Personal Care	Kohlberg Kravis Roberts & Co. L.P.		3,864	16.7x
Koninklijke Philips N.V. (Domestic Appliances & Personal Care)		Electronics Retail	Hillhouse Capital Management, Ltd.	*)	3,700	n.d.
William Hill Plc		Other Leisure	Caesars Entertainment, Inc.		3,596	21.1x
Bourne Leisure Group Limited		Accomodation	Blackstone Group L.P.		3,393	n.d.
Getir B.V.	C*	Online Marketplaces	Investment consortium ¹		2,184	n.d.
NetEnt AB		Other Leisure	Evolution Gaming Group AB		2,039	25.0x
Cooper Consumer Health SAS		Other Leisure	CVC Capital Partners Limited; Avista Capital Partners LP; Yvan Vindevogel		2,000	13.3x
Oatly AB		Diversified Packaged Foods			1,759	n.d.
Valeo Foods Group Limited		Diversified packaged foods	Bain Capital, LP.		1,700	10.0x
Chipita S.A.		Baked Goods & Snack Foods	Mondelez International, Inc.		1,634	n.d.
Charlotte Tilbury Beauty Limited		Household & Personal Care	Puig S.L.; BDT Capital Partners LLC	*	1,338	n.m.
Sportswear Company S.p.A.		Apparel & Footwear	Moncler S.p.A.		1,150	16.9x ²
Gymshark Limited		Apparel & Footwear Retail	General Atlantic Service Company, L.P.; Ben Francis (Private Investor)		1,107	n.d.
Lottomatica Videolot Rete S p A		Other Leisure	Gamenet Group S.p.A.		1,100	5.3x
DIXY Holding Limited	♥	Supermarkets & Hypermarkets	Magnit PJSC		1,025	n.d.

Sources: S&P Capital IQ and Mergermarket (deals announced in the period June 2020-May 2021) | Notes: 1) Fiba Holding A.S.; Sequoia Capital; Esas Holding AS; Tiger Global Management, LLC; Base Capital Partners; Goodwater Capital, LLC and Crankstart Foundation; 2) Implied multiple value



Industry trading performance (1/2) Public company valuations by sub-sector

Trading multiples overview



Median trading multiples by sub-sector

Sub-costor	EV/Sales		EV/EBITD	Α
Sub-sector	LTM	NTM	LTM	NTM
Retail				
Supermarkets & Hypermarkets	0.6x	0.5x	7.2x	6.8x
Apparel & Footwear Retail	1.7x	1.2x	12.1x	9.2x
Home Furnishing Retail	1.3x	1.2x	7.9x	8.8x
Online Marketplaces	3.8x	3.2x	18.3x	18.1x
Electronics Retail	0.3x	0.4x	5.1x	6.5x
Specialty Retail	2.6x	2.5x	15.3x	12.2x
Consumer				
Alcoholic Beverages	3.9x	3.8x	18.6x	14.1x
Soft Drinks, Coffee & Tea	2.5x	2.2x	13.2x	12.1x
Diversified Packaged Food	1.7x	1.5x	10.1x	11.9x
Food Ingredients	3.0x	3.1x	22.0x	18.8x
Health & Wellness	1.6x	1.4x	15.5x	15.1x
Agricultural Products	0.7x	0.7x	9.8x	9.1x
Animal Protein	0.9x	0.8x	7.1x	7.3x
Dairy Products	1.0x	1.1x	10.6x	12.2x
Baked Goods & Snack Foods	2.0x	1.8x	13.6x	13.1x
Household & Personal Care	3.0x	2.8x	13.2x	13.4x
Apparel & Footwear	2.0x	1.9x	18.1x	13.4x
Luxury Fashion & Accessories	3.7x	3.2x	21.0x	14.6x
Leisure				
Travel	9.6x	4.7x	79.4x	34.9x
Accommodation	9.8x	4.2x	51.1x	23.5x
Food Service & Restaurants	3.7x	3.1x	23.1x	16.9x
Sports & Recreation	4.6x	3.0x	22.8x	12.4x
Other Leisure	6.3x	4.6x	19.9x	17.6x

Sources: S&P Capital IQ (deals announced in the period June 2020-May 2021)

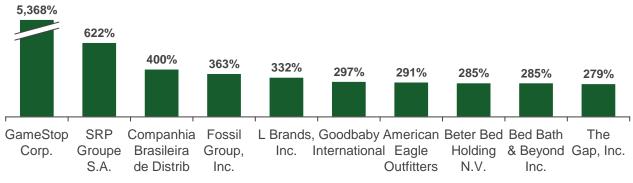


Industry trading performance (2/2)Stock prices by sub-sector

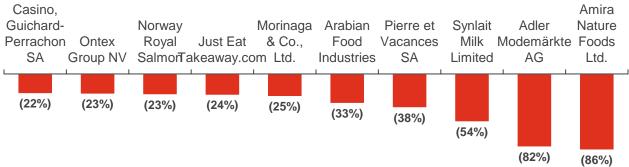
Average stock price change by sub-sector

Sub-sector	Avg. 1M % change	Avg. 6M % change	Avg. LTM % change	Avg. YTD % change
Retail				
Supermarkets & Hypermarkets	3%	35%	48%	28%
Apparel & Footwear Retail	7%	34%	n.m.	29%
Home Furnishing Retail	2%	29%	n.m.	28%
Online Marketplaces	(1%)	17%	n.m.	7%
Electronics Retail	1%	n.m.	n.m.	n.m.
Specialty Retail	3%	18%	49%	17%
Consumer				
Alcoholic Beverages	4%	20%	39%	16%
Soft Drinks, Coffee & Tea	3%	20%	36%	16%
Diversified Packaged Food	3%	12%	23%	10%
Food Ingredients	2%	15%	28%	12%
Health & Wellness	4%	27%	35%	17%
Agricultural Products	0%	22%	32%	22%
Animal Protein	1%	14%	19%	12%
Dairy Products	1%	6%	27%	6%
Baked Goods & Snack Foods	4%	14%	21%	11%
Household & Personal Care	3%	4%	27%	(0%)
Apparel & Footwear	4%	34%	97%	23%
Luxury Fashion & Accessories	9%	45%	n.m.	33%
Leisure				
Travel	2%	35%	77%	27%
Accommodation	(2%)	13%	44%	10%
Food Service & Restaurants	(2%)	27%	47%	17%
Sports & Recreation	8%	43%	49%	27%
Other Leisure	2%	32%	80%	22%

Top gainers LTM



Top decliners LTM



Sources: S&P Capital IQ (deals announced in the period June 2020-May 2021)

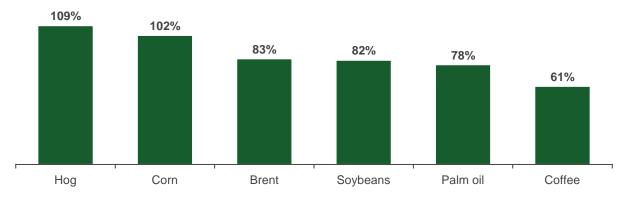


Commodity prices overview

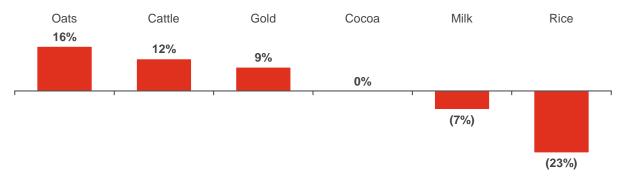
Commodity price changes

Commodity	1M % change	6M % change	LTM % change	YTD % change
Rice	(3%)	6%	(23%)	5%
Milk	(10%)	(26%)	(7%)	9%
Cocoa	3%	(10%)	0%	(6%)
Gold	8%	7%	9%	1%
Cattle	3%	7%	12%	8%
Oats	(7%)	30%	16%	5%
Wheat	(10%)	13%	27%	4%
Sugar	2%	20%	58%	12%
Coffee	15%	32%	61%	27%
Palm oil	(9%)	15%	78%	1%
Soybeans	(0%)	31%	82%	17%
Brent	4%	45%	83%	34%
Corn	(2%)	54%	102%	36%
Hog	9%	74%	109%	70%

Top performance LTM



Bottom performance LTM



Sources: S&P Capital IQ



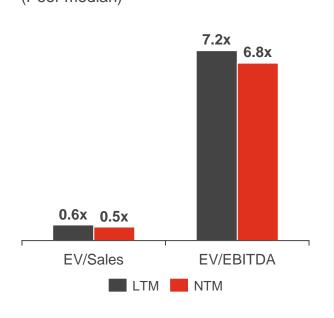
Retail news and multiples



Supermarkets & Hypermarkets Walmark



Trading multiples (Peer median)



Recent M&A news

- marcel&fils, a French organic supermarket chain is working on the acquisition of three stores
- Croatian food group Fortenova Group has submitted a takeover offer for Slovenian retail chain Mercator

Management changes

 X5 Retail, a Russian retail company, appoints Vsevolod Starukhin as CFO, effective 17 May

Deal announcements

Date	Target	Country	Acquirer	Country	EV	EV/	EV/
			7.094		(€m)	Sales	EBITDA
05/2021	DIXY Holding Limited	CY	Magnit PJSC	RU	1,025	0.3x	n.d.
05/2021	Billa Russia Gmbh	RU	Lenta IPJSC	RU	215	n.d.	n.d.
05/2021	General Markets Food Iberica, S.A.U.	ES	TransGourmet Holding AG	СН	200	0.2x	n.d.
05/2021	Picnic B.V.	NL	Edeka Zentrale AG & Co. KG	DE	n.d.	n.d.	n.d.
05/2021	Holdbart AS	NO	Summa Equity AB	SE	n.d.	n.d.	n.d.
05/2021	Yeinot Bittan Ltd. (50.05% Stake)	IL	Electra Consumer Products Ltd; The Phoenix Holdings Ltd.	IL	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales E	EV/ BITDA
09/2020	Metro AG (70.26% Stake)	DE	EP Global Commerce, a.s.	CZ	7,508	0.3x	5.5x
11/2018	ICA Gruppen AB (2.72% Stake)	SE	ICA handlarnas Forbund AB	SE	6,560	0.6x	9.5x
04/2019	OOO Lenta (78.36% Stake)	RU	Severgroup OOO	RU	1,558	0.5x	5.9x
11/2020	Euro Ethnic Foods SA (60% Stake)	FR	PAI Partners SAS	FR	1,000	2.2x	12.5x
06/2020	Iceland Foods Limited (63.1% Stake)	UK	Management Vehicle	UK	997	n.d.	6.6x



Apparel & Footwear Retail





Recent M&A news

- Mike Ashley, British retail entrepreneur, is believed to be in discussions to acquire the Germany-based fashion brand Hugo Boss
- Swedish outdoor accessories manufacturer S\u00e4tila of Sweden is looking for external investors
- Swedish streetwear brand DRKN is keen to speak to investors for its upcoming financing rounds
- Only the Brave, the Italian fashion group that controls the Diesel brand, is planning a large acquisition

Management changes

N/A

Deal announcements

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales El	EV/ BITDA
05/2021	Stronger AB (51% Stake)	SE	Polaris Private Equity	DK	99	3.3x	9.9x
05/2021	Konen Bekleidungshaus GmbH & Co. KG	DE	E. Breuninger GmbH & Co.	DE	n.d.	n.d.	n.d.
05/2021	A/S Th. Wessel & Vett Magasin du Nord	DK	Peek and Cloppenburg KG	DE	n.d.	n.d.	n.d.
05/2021	Atk Sports Srl	IT	Progressio SGR SpA	IT	n.d.	n.d.	n.d.
05/2021	INTERSPORT Austria Gesellschaft mbH	AT	Premiumsport Service GmbH	AT	n.d.	n.d.	n.d.
05/2021	Hallhuber GmbH	DE	Torsten Eisenkolb (Private Investor); Rouven Angermann (Private Investor)	DE	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€ m)	EV/ Sales E	EV/ BITDA
08/2020	Gymshark Limited	UK	General Atlantic Service Company, L.P.; Ben Francis	UK	1,107	4.0x	n.d.
07/2019	KappAhl AB (61.9% Stake)	SE	Mellby Gard AB	SE	193	0.4x	4.7x
09/2019	Betty Blue SpA	IT	Spactiv S.p.A.	IT	190	1.6x	8.3x
12/2018	Trussardi S.p.A (60% Stake)	IT	QuattroR SGR S.p.A.	IT	154	1.0x	n.d.
12/2020	Seraphine Limited	UK	Mayfair Equity Partners LLP	UK	56	1.8x	10.6x

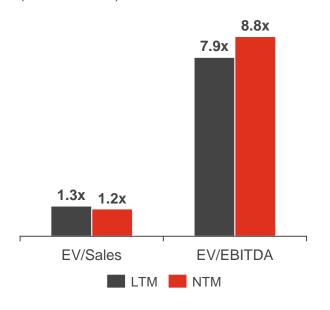


Home Furnishing Retail





Trading multiples (Peer median)



Recent M&A news

- Loaf, a UK-based furniture retailer, has hired Grant Thornton to advise on a sale process
- home24 opportunistic on M&A as sector sees growth in prospects
- Theta, a Romanian interior design and home furniture provider, is looking for regional acquisitions
- Bathroom Brands, the UK-based bath product business, is up for sale
- True Capital has appointed William Blair to sell UKbased furniture brand The Cotswold Company

Management changes

 Sofia Svensson has resigned as CEO of Lammhults Design

Deal announcements

Doto	Torget	Country	Acquirer	Country	EV	EV/	EV/
Date	Target	Country	Acquirer	Country	(€m)	Sales E	EBITDA
05/2021	Dreams Ltd	UK	Tempur Sealy International, Inc.	US	395	1.2x	6.4x
05/2021	Sofacompany	DK	Lars Larsen Group	DK	n.d.	n.d.	n.d.
05/2021	EuroCave SA	FR	Falcon Private Holdings, LLC	US	n.d.	n.d.	n.d.

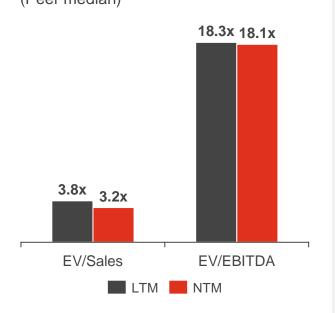
Date	Target	Country	/ Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
05/2018	Ekornes ASA	NO	Qumei Investment AS	CN	593	1.9x	13.6x
12/2020	Kika-Leiner Group	AT	Signa Holding GmbH	AT	490	n.d.	n.d.
09/2018	OKA Direct Limited	UK	InvestIndustrial	UK	45	1.4x	16.6x
12/2020	Needlers Ltd	UK	Electrocomponents Plc	UK	44	1.3x	17.8x



Online Marketplaces



Trading multiples (Peer median)



Recent M&A news

- Belarus-based private equity company, Zubr Capital, could review offers to sell its domestic e-commerce firm 21vek.by
- The current owners of the Czech e-commerce group Mall Group could either exit through an IPO or a sale
- Sponsor Mid Europa Partners sees opportunities to grow the Baltic e-commerce businesses of Pigu and Hobby Hall Group through acquisitions
- fashionette, a German online fashion accessories retailer, is actively looking for acquisitions

Management changes

 BHG Group, a Sweden-based online retailing group, has appointed Mikael Hagman as COO

Deal announcements

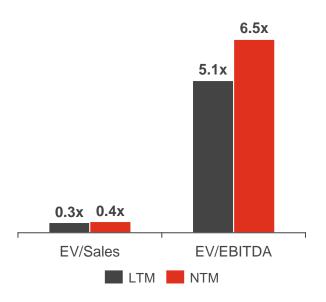
Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
05/2021	THG PLC (8.19% Stake)	UK	SoftBank Group Corp.	JP	7,295	3.9x	n.d.
05/2021	Ventis Srl	IT	Making Science Group, S.A.	ES	10	0.7x	n.d.
05/2021	MaxMat S.A. (50% Stake)	PT	Building Materials Europe B.V.	NL	n.d.	n.d.	n.d.
05/2021	Firebox.com Limited	UK	MH direkt e-Commerce + fulfillment GmbH & Co KG	AT	n.d.	n.d.	n.d.
05/2021	Vinted	LT	EQT Partners AB; Accel; Insight Partners; Lightspeed Venture Partners; Burda Principal Investments Gmbh & Co.; Sprints Capital Management Limited	SE	n.d.	n.d.	n.d.
05/2021	France Gourmet Diffusion SA (68.5% Stake)	FR	Tannico S.p.A.	IT	n.d.	n.d.	n.d.
05/2021	Flip4 GmbH	DE	Foxway AB	SE	n.d.	n.d.	n.d.
05/2021	Prosenio GmbH	DE	Schuelke & Mayr GmbH	DE	n.d.	n.d.	n.d.
05/2021	SkySale Schweiz GmbH	CH	Invision Private Equity AG	CH	n.d.	n.d.	n.d.
05/2021	Bibloo	CZ	Natland	CZ	n.d.	n.d.	n.d.



Electronics Retail



Trading multiples (Peer median)



Recent M&A news

 Naxicap is readying Germany-based audioequipment maker Teufel for a sale that could launch as early as the second half of 2021

Management changes

- Nilfisk, the Danish consumer electronics company, has appointed Torsten Türling as its new CEO
- CECONOMY AG has appointed Dr Karsten Wildberger as its new CFO

Deal announcements

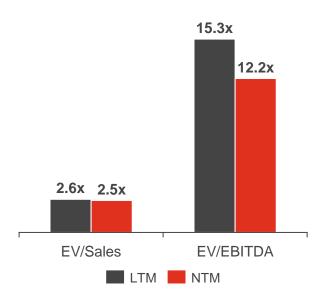
Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales El	EV/ BITDA
	Sennheiser electronic GmbH & Co. KG (Consumer Electronics division)	DE	Sonova Holding AG	СН	200	n.d.	n.d.
05/2021	Whirlpool Beyaz Esya Sanayi ve Ticaret Anonim Sirketi	TR	Arcelik Anonim Sirketi	TR	78	0.3x	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales E	EV/ BITDA
03/2021	Koninklijke Philips N.V (Domestic Appliances & Personal Care)	NL	Hilhouse Capital Management Ltd.	China	3,700	1.7x	n.d.
12/2019	Audiotonix Limited	UK	Ardian	FR	1,000	5.8x	18.4x
09/2018	Candy S.p.A	IT	Haier Smart Home Co Ltd	CN	629	0.5x	8.2x
02/2020	Electrolux Professional AB	SE	Electrolux AB (Shareholders)	SE	519	0.6x	4.3x
04/2020	V-ZUG Holding AG	СН	Metall Zug AG (Shareholders)	CH	448	0.9x	8.3x



Specialty Retail

Trading multiples (Peer median)



DUFRY GrandVision * WH Smith **Valora**

Recent M&A news

- UK-based used book retailer World of Books has been put up for sale
- Germany's ProSiebenSat.1 is looking to divest Amorelie, its online store for erotic products
- Exponent is looking to exit Evergreen Garden Care, its UK-based garden care products
- Crafter's Companion, a UK-based manufacturer and supplier of crafting products, has mandated PwC as it explores strategic options including a stake sale

Management changes

- Italtile, the South Africa-based ceramic tile retailer, confirmed its CEO Jan Potgieter will be retiring with effect from 31 December 2021
- Douglas, a Düsseldorf-based perfume retail stores chain, appointed Mark Langer as CFO

Deal announcements

Date	Target	Country	/ Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
05/2021	Osram GmbH (28% Stake)	DE	ams AG	AT	5,534	1.8x	n.m.
05/2021	Kirami Oy	FI	Harvia Plc	FI	6	0.4x	2.7x
05/2021	Front Runner Vehicle Outfitters Pty Ltd	ZA	Dometic Group AB	SE	n.d.	n.d.	n.d.
05/2021	myStromer AG	CH	Naxicap Partners	FR	n.d.	n.d.	n.d.
05/2021	Selle Royal SpA (33% Stake)	IT	Wise Equity Sgr Spa	IT	n.d.	n.d.	n.d.
05/2021	Aarke AB	SE	Altor Equity Partners AB	SE	n.d.	n.d.	n.d.
05/2021	Fargro Ltd	UK	Ashridge Capital LLP	UK	n.d.	n.d.	n.d.
05/2021	Veneta Cucine SpA (30% Stake)	IT	NB Aurora S.A. SICAF-RAIF	LU	n.d.	n.d.	n.d.
05/2021	Leman Decoration Group	BE	Cargill, Incorporated	US	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales E	EV/ EBITDA
12/2018	Amer Sports Oyj (98.6% Stake)	FI	Consortium led by ANTA Sports Products Limited	CN	5,609	2.1x	23.6x
06/2020	A.M.F. Spa	IT	Alpha Group	FR	244	4.8x	18.8x
06/2019	Phase One A/S	DK	Axcel Management A/S	DK	201	3.2x	15.1x
01/2019	Manifattura Valcismon (40% Stake)	IT	Equinox Investments ScpA	LU	200	n.d.	13.0x
11/2020	Eschenbach Optik GmbH	DE	Inspecs Group plc	UK	95	0.7x	9.2x



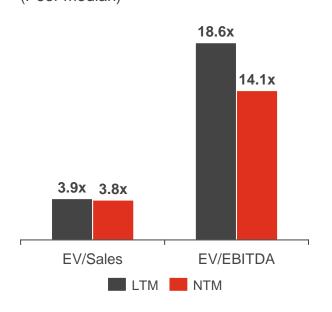
Consumer news and multiples



Alcoholic Beverages



Trading multiples (Peer median)



Recent M&A news

- Clessidra is planning to restart scouting for targets in the Italian wine space as early as 3Q21
- The government of Angola is looking to privatise Lowendo Brewery Company, a beverage producer based in Luanda
- Distell Group Holdings, the South Africa-based manufacturer of wines, spirits, ciders and ready-todrink beverages, attracts interest from Heineken
- Campari, the Italian alcoholic drinks group, is looking at Asia and the US as possible regions for buys

Management changes

 On May 6, the Belgian beer brewer AB Inbev announced the appointment of Michel Doukeris as CEO effective 1 July 2021

Deal announcements

Date	Target	Country	/ Acquirer	Country	EV (€m)	EV/ Sales E	EV/ EBITDA
05/2021	Bryggeriet Vestfyen A/S (60.88% Stake)	DK	Olvi Plc	FI	20	0.8x	21.2x
05/2021	Maxxium Espana S.L. (50% Stake)	ES	Beam Suntory Inc.	US	n.d.	n.d.	n.d.

Other completed sector M&A deals in the last three years

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales E	EV/ EBITDA
10/2019	Greene King Plc (97.12% Stake)	UK	CK Asset Holdings Limited	HK	5,033	2.1x	10.7x
02/2017	Brasil Kirin Holding S.A.	BR	Heineken N.V.	NL	1,025	n.d.	n.d.
06/2019	Loch Lomond Distillers Ltd	UK	Hillhouse Capital Management,	CN	451	7.6x	37.9x
09/2020	Arcus ASA	NO	Altia Plc	FI	387	1.4x	10.1x
08/2020	Casa Vinicola Botter Carlo & C. S.p.A	IT	Clessidra SGR S.p.A.	IT	300	1.4x	10.0x

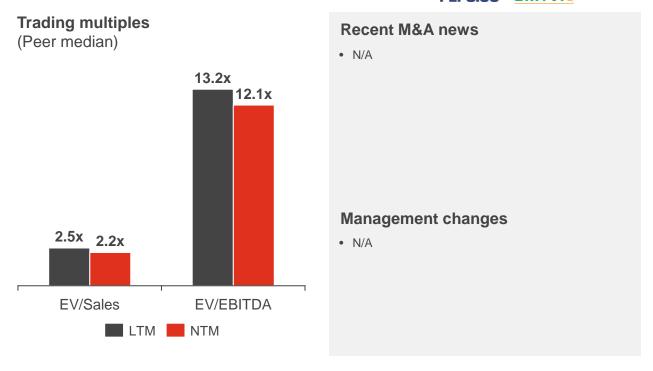
Sources: S&P Capital IQ and Mergermarket | Notes: Please refer to entire peer group in the Appendix section



Soft Drinks, Coffee & Tea







Deal announcements

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales E	EV/ BITDA
05/2021	Cedral Tassoni SpA	IT	The Lunelli Group	IT	20	n.d.	n.d.
05/2021	Mineralvandsfabrikken Frem A/S; Bryggeriet S.C. Fuglsang A/S	DK	Royal Unibrew A/S	DK	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
08/2018	SodaStream International Ltd.	IL	PepsiCo, Inc.	US	2,774	5.8x	30.6x
11/2020	illycaffe S.p.A (20% Stake)	IT	Rhone Capital LLC	US	1,000	1.9x	11.9x
06/2019	La Galvanina SpA	IT	The Riverside Company	US	80	1.5x	9.4x
06/2020	Nestle Vera	IT	SICON srl	IT	75	0.9x	n.d.
06/2018	Bev.Con ApS	DK	Royal Unibrew A/S	DK	47	1.7x	11.3x



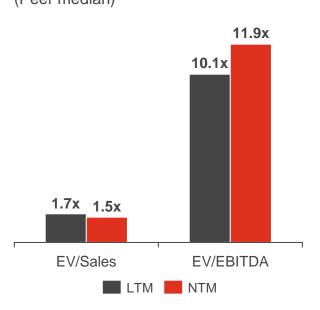
Diversified Packaged Foods Associated British Foods plc Place







Trading multiples (Peer median)



Recent M&A news

- Italian pasta maker Divella has been put up for sale
- Casa dei Cappelletti, an Italian fresh pasta producer, could consider a sale and acquisitions
- Husevin Avni Metinkale is planning to sell 20m shares in the Turkish food company Taze Kuru Gid
- · Cerealto Siro Foods, a Spain-based producer of biscuits, cereals, pasta and snacks, has appointed Alantra to find a partner
- · Saclà, a Turin-based canned food producer, is considering acquisitions

Management changes

N/A

Deal announcements

Date	Target	Country	/ Acquirer	Country	EV	EV/	EV/
Date		Country	Acquirer		(€m)	Sales E	BITDA
05/2021	Valeo Foods Group Limited	IE	Bain Capital, LP.	US	1,700	1.5x	10.0x
05/2021	La Pizza + 1 S.p.A	IT	Valpizza Srl	IT	n.d.	n.d.	n.d.
05/2021	Ghiottelli C&D Srl	IT	Valpizza Srl	IT	n.d.	n.d.	n.d.
05/2021	Condi Alimentar, SA	PT	Grupo Postres Reina S.L	ES	n.d.	n.d.	n.d.
05/2021	Bute Island Foods Ltd	UK	Saputo Inc.	CA	n.d.	n.d.	n.d.

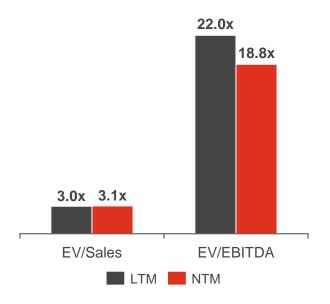
Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
12/2020	Signature Foods BV	NL	Pamplona Capital Management LLP	UK	750	2.3x	12.0x
07/2019	Kelsen Group A/S	DK	Ferrero SpA	IT	266	1.9x	13.9x
06/2018	Aunt Bessie's Limited	UK	Nomad Foods Limited	UK	240	2.2x	15.6x
12/2018	Easyfood A/S (90% Stake)	DK	Orkla Foods Danmark	DK	53	1.3x	15.6x
07/2019	La Suissa (80% Stake)	IT	Colussi S.p.A.	IT	30	1.8x	8.6x



Food Ingredients



Trading multiples (Peer median)



Recent M&A news

 Asher8, a Ukrainian sunflower oil producer, is in early-stage sale talks with domestic agro-processor Kernel

Management changes

N/A

Deal announcements

Date	Target	Country	/ Acquirer	Country	EV (€m)	EV/ Sales E	EV/ BITDA
05/2021	Wouters NV (oils and fats business)	BE	Remia C.V.	NL	n.d.	n.d.	n.d.

Date	Target	Country	/ Acquirer	Country	EV (€m)	EV/ Sales E	EV/ BITDA
09/2020	Chr. Hansen Natural Colors A/S	DK	EQT Partners AB	SE	800	3.6x	n.d.
07/2020	First Milling Company	ZA	Abunayyan Holding, Al Saf; Almutlaq Group & Essa Al Ghurair Investment, LLC	ZA	478	n.d.	n.d.
11/2020	SunOpta, Inc. (global ingredients segment)	NL	Amsterdam Commodities N.V.	NL	330	0.8x	n.d.
08/2020	Productos Sur S.A.	ES	MCH Private Equity	ES	300	6.7x	15.0x



Health & Wellness







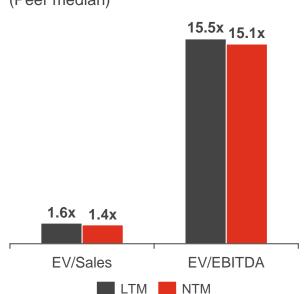








Trading multiples (Peer median)



Recent M&A news

- Bios Line, the Italian natural cosmetics and food supplements producer, has appointed Mediobanca to advise on a new sale process
- Bencis Capital Partners-backed Dutch instant food company Prinsen-Berning has shopped its caramel arm Royal Buisman

Management changes

N/A

Deal announcements

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
05/2021	Laboratoires Herbolistique	FR	Ocean Participations, SCR; NCI Gestion; Bpifrance SA	FR	n.d.	n.d.	n.d.
05/2021	Swisscare srl	IT	Nahrin AG	CH	n.d.	n.d.	n.d.

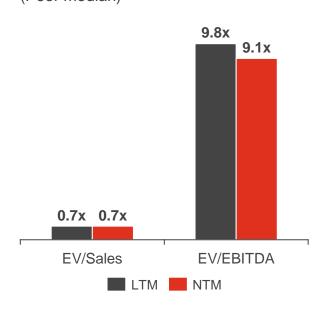
Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
03/2021	Cooper Consumer Health SAS		CVC Capital Partners Ltd; Avista Capital Partners LP; Yvan Vindevogel	UK	2,000	4.0x	13.3x
04/2019	Royal Wessanen nv	NL	Consortium led by PAI Partners	FR	928	1.5x	14.0x
02/2021	NutraQ AS	NO	Orkla Health AS	NO	303	3.7x	16.8x
11/2018	Euromed S.A	ES	Dermapharm Holding SE	DE	227	4.0x	17.8x
06/2018	Rigoni di Asiago S.r.l. (42.7% Stake)	IT	Kharis Capital Advisory AG	CH	143	1.2x	8.5x



Agricultural Products



Trading multiples (Peer median)



Recent M&A news

- Paine & Partners is working with Rabobank on a sale process for its portfolio company Suba Seeds
- Kaap Agri, a South African diversified agribusiness, is looking at domestic acquisition opportunities
- Prosoya Kenya, a Nairobi-based soya bean processor, is seeking a capital injection of USD 5.5m for a minority stake
- Okechamp, a Polish producer of mushrooms, may soon change its owner

Management changes

N/A

Deal announcements

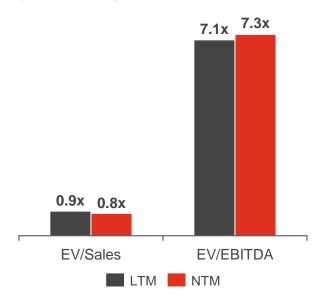
Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales EB	EV/
05/2021	Riberebro Integral SA (Canned Mushroom Business)	^d ES	Eurochamp S.A.T	ES	14	0.3x	n.d.
05/2021	Groupe Soufflet S.A.	FR	InVivo Group	FR	n.d.	n.d.	n.d.

Date	Target	Country	'	Country	EV (€m)	EV/ Sales E	EV/ BITDA
01/2019	Louis Dreyfus Company B.V. (16.6% Stake)	NL	Margarita Louis-Dreyfus (Private Investor)	СН	11,460	0.4x	12.3x
04/2019	Dangote Flour Mills Plc (99.9% Stake)	NG	Olam International Limited	SG	298	1.1x	34.8x
09/2018	Greenyard Horticulture	BE	Straco Investments Comm. VA	BE	120	1.3x	10.6x
11/2019	Agrupapulpi SA	ES	Magnum Capital Industrial Partners	ES	90	1.4x	9.0x
04/2019	Capuzzo srl	IT	Clublinvest S.p.A	IT	25	0.8x	5.5x



Animal Protein

Trading multiples (Peer median)





Recent M&A news

- WOLF Wurstspezialitaeten, the family-owned German meat products group, is targeting acquisitions
- PE fund Corpfin is among the candidates to advance to the second phase of the bidding process for Spainbased frozen food distributor La Sirena
- Grupo Avicola Rujamar, a Spain-based egg producer and trader, has attracted the interest of one UK-based and four Spain-based PE firms

Management changes

N/A

Deal announcements

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales E	EV/ EBITDA
05/2021	Grup Unexporc SA (58.64% Stake)	ES	Carnica Batalle, S.A.	ES	n.d.	n.d.	n.d.
05/2021	Ahumados Dominguez	ES	Iceland Seafood	IS	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
03/2019	Grupo Iberica de Congelados S.A.	ES	Platinum Equity, LLC	US	500	1.4x	5.3x
10/2020	Group of Butchers	NL	Parcom Capital Management B.V.	NL	300	n.d.	12.0x
07/2019	Young's Seafood Limited	UK	Karro Food Group Limited	UK	195	0.3x	12.8x
06/2018	SELONDA Aquaculture S.A. (79.62% Stake)	GR	Andromeda S.A.; AMERRA Capital Management, LLC; Mubadala Investment Company PJSC	GR	183	1.1x	32.1x
06/2018	Nireus Aquaculture SA (74.35% Stake)	GR	Mamoura Diversified Global Holding PJSC; Andromeda S.A.	GR	160	0.9x	4.1x



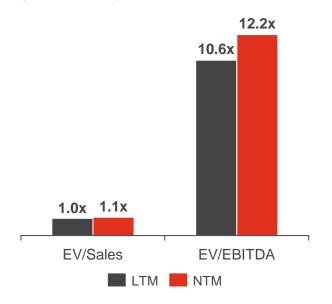
Dairy Products







Trading multiples (Peer median)



Recent M&A news

- Ekoniva, the Russian dairy producer has started talks regarding the sale of a 30%-50% stake in parent company Ekosem-Agrar AG
- · Mid Europa restarts Serbian dairy group Imlek sale, Israeli food producer Tnuva seen as front runner

Management changes

 BEL SA, the global branded cheese and snacks company, announced that it would appoint Cécile Béliot as its new Group CEO

Deal announcements

Date	Target	Country	y Acquirer	Country	EV (€m) :	EV/ Sales E	EV/ BITDA
05/2021	Jose Sanchez Penate, S.A.	ES	Hiperion Capital Management SGEIC, SA	ES	n.d.	n.d.	n.d.
05/2021	Campina LLC	RU	Ehrmann SE	DE	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales E	EV/ BITDA
02/2019	Dairy Crest Group Plc	UK	Saputo Inc.	CA	1,403	2.7x	13.5x
02/2019	Clover Industries Limited	ZA	Milco SA Proprietary Limited	ZA	353	0.7x	6.6x
05/2019	Nuova Castelli SpA	IT	Groupe Lactalis S.A.	FR	300	0.6x	11.1x
03/2020	Centrale del Latte d'Italia S.p.A. (98.66% Stake)	IT	Newlat Food S.p.A.	IT	115	3.6x	48.2x
04/2019	Creamy Creation BV	NL	Wagram Equity Partners BV	NL	52	0.9x	n.d.



Baked Goods & Snack Foods Melloggis





Recent M&A news

- Italian chocolate producer Witor's is in talks to sell an almost 80% stake to private equity firm 21 Investimenti
- Estye, a Russian multi-brand confectionery producer and vendor, is on sale for USD 48.3m

Management changes

N/A

Deal announcements

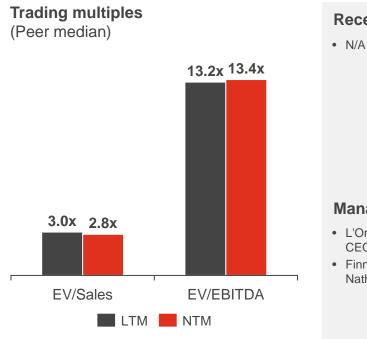
Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales E	EV/ EBITDA
05/2021	Chipita S.A.	GR	Mondelez International, Inc.	US	1,634	3.4x	n.d.
05/2021	ZPC Otmuchow SA (65.29% Stake)	PL	Kervan Gida Sanayi Ticaret A.S.	TR	23	0.5x	n.m.
05/2021	Dunaevsk Kombinat Khleboproduktov	UA	Epicentr K LLC	UA	7	n.d.	n.d.
05/2021	Rensow Limited	UK	Exponent Private Equity LLP	UK	n.d.	n.d.	n.d.
05/2021	HDI Holding Dolciaria Italiana SpA (51% Stake)	IT	Lameri family	IT	n.d.	n.d.	n.d.
05/2021	Noi Sirius HF (80% Stake)	IS	Orkla ASA	NO	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
05/2020	Barry Callebaut AG (2.85% Stake)	СН	Ontario Teachers' Pension Plan	CA	11,621	1.7x	16.4x
06/2019	Forno d'Asolo S.p.A	IT	BC Partners Limited	UK	304	2.5x	21.4x
07/2019	Comercial Gallo, S.A.U.	ES	ProA Capital de Inversiones SGEIC, S.A.	ES	200	1.0x	9.1x
01/2019	Natra S.A.	ES	InvestIndustrial	UK	189	0.5x	5.5x
09/2020	Halo Foods Limited	UK	Peak Rock Capital LLC	US	n.d.	n.d.	n.d.



Household & Personal Care





Recent M&A news

Management changes

- L'Oreal SA appoints Nicolas Hieronimus as its new CEO effective from 1 May 2021
- Finnish household products, Fiskars, appoints Nathalie Ahlström as CEO

Deal announcements

Date	Target	Countr	y Acquirer	Country	EV (€ m)	EV/ Sales E	EV/ BITDA
05/2021	Optimal Care SA	ES	Albaad Massuot Yitzhak Ltd.	IL	40	0.7x	n.d.
05/2021	Blue Wonder	NL	HG International B.V.	NL	n.d.	n.d.	n.d.

Other completed sector M&A deals in the last three years

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales I	EV/ EBITDA
05/2019	Avon Products, Inc.	UK	Natura Cosmeticos S.A.	BR	4,855	1.0x	15.8
06/2020	Coty Inc. (professional and retail hair beauty business) (60% Stake)	UK	Kohlberg Kravis Roberts & Co. L.P.	US	3,864	2.4x	16.7x
05/2018	Oriflame Holding AG (69.18% Stake)	SE	af Jochnick family	SE	1,354	1.1x	7.0x
06/2020	Charlotte Tilbury Beauty Limited	UK	Puig, S.L.; BDT Capital Partners, LLC	ES	1,338	7.7x	190.4x
01/2019	ELEMIS Ltd	UK	L'Occitane International S.A.	FR	754	7.1x	42.5x

Sources: S&P Capital IQ and Mergermarket | Notes: Please refer to entire peer group in the Appendix section



Apparel & Footwear





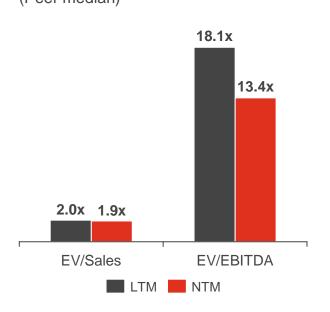








Trading multiples (Peer median)



Recent M&A news

• Spirale, the Italian producer of ski and outdoor footwear, is exploring a sale through Deloitte

Management changes

- Tecnica Group is to appoint Giovanni Zoppas as incoming CEO
- Finnish children's clothing company Reima has appointed Robert Berglund as CFO

Deal announcements

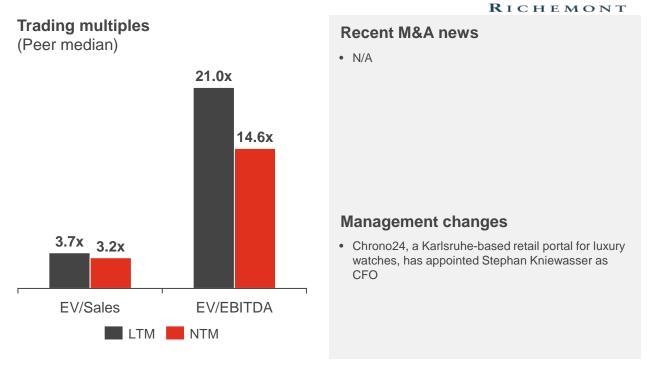
Date	Target	Country	Acquirer	Country	EV (€m)∹	EV/ Sales E	EV/ BITDA
		No deals were an	nounced for this pe	riod			

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
05/2018	Helly Hansen AS	NO	Canadian Tire Corporation, Limited	CA	698	2.4x	26.9x
05/2018	Avgol Industries 1953 Ltd (50.76% Stake)	IL	Indorama Ventures Public Company Limited	TH	587	1.9x	11.7x
11/2018	Jack Wolfskin Ausruestung fuer Draussen GmbH & Co. KGaA	DE	Callaway Golf Company	US	418	1.2x	12.3x
08/2019	Gruppo Rino Mastrotto S.p.a. (70% Stake)	IT	NB Renaissance Partners	IT	300	0.9x	6.7x
09/2018	Woolrich International Limited	UK	Goldwin Inc.; L-GAM Advisers LLP	UK	250	1.4x	n.d.



Luxury Fashion & Accessories

Christian Dior PANDÖRA
SWOTCH: PRADA



Deal announcements

Date	Target	Countr	y Acquirer	Country	EV (€m)	EV/ Sales E	EV/ BITDA
05/2021	Majorica S.A.	ES	MajolaPerla SLU	ES	12	n.d.	n.d.

Date Target		Country Acquirer		Country	EV	EV/	EV/
Date	Target	Country	Acquirer	Country	(€m)	Sales E	EBITDA
09/2018	Gianni Versace SpA	ΙΤ	Capri Holdings Limited	US	1,830	n.d.	41.0x
10/2018	Riri Group SA	CH	Chequers Capital	FR	230	2.4x	11.5x
03/2019	The Kooples Diffusion SAS	FR	Maus Freres SA	FR	115	0.8x	11.2x
09/2020	J-Club International B.V.	NL	Nordian Capital Partners	NL	125	n.d.	13.9x
10/2019	Fratelli Prada S.p.A.	IT	Prada SpA	IT	61	1.4x	n.m.



Leisure news and multiples



Travel





Recent M&A news

- A court in Belgium will decide next week who is going to take over the Belgian travel company Neckermann Reizen
- Seera Group may consider acquiring travel companies or tour operators on Saudi Arabia
- Al Rais Travel & Shipping Agencies may look to acquire travel and tourism start-ups in the UAE
- KPMG has been appointed as liquidator in the sale process of the Ireland-based tour operator Joe Walsh Tours

Management changes

N/A

Deal announcements

Date	Target	Country	/ Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
05/2021	Azul Marino Viajes, SL	ES	WORLD 2 MEET TRAVEL, SLU	ES	n.d.	n.d.	n.d.
05/2021	International Sports Tours Limited	UK	The Portman Travel Group Limited	UK	n.d.	n.d.	n.d.
05/2021	Icelolly Marketing Limited	UK	Moneysupermarket.com Group Plc	UK	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales E	EV/ EBITDA
12/2018	Travelport Worldwide Limited (95% Stake)	UK	Siris-Elliott consortium	US	3,566	1.7x	8.2x
06/2018	Travel Counsellors Limited	UK	Vitruvian Partners LLP	UK	685	1.1x	14.7x
05/2018	We Love Holidays Limited	UK	Living Bridge LLP; Beauport Partners	UK	206	4.4x	29.2x
05/2018	Holiday Extras Limited	UK	Management Vehicle	UK	114	0.3x	8.0x
07/2018	Great Rail Journeys Partnership Limited	UK	Duke Street LLP	UK	113	1.2x	11.5x



Accommodation





Recent M&A news

- Ayre Hotels owners, Spain-based retailer El Corte Ingles and the Matutes family have just put 100% of the hotel chain up for sale
- CVC Capital Partners is engaged in discussions to acquire Away Resorts, a UK operator of resorts
- Spain-based hotel chain Room Mate's 31% stake has been put up for sale
- The Agrousadba Rancho, a Russian agroecotourism and related hospitality services provider, is seeking new owners

Management changes

 Dalata Hotel, Irelands largest hotel operator, appoints Dermot Crowley as CEO Designate

Deal announcements

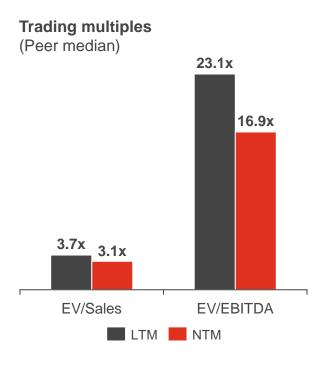
Data	Torgot	Country	/ Acquirer	Country	EV	EV/	EV/
Date Tar	Target	Target Country	Acquirei	Country	(€m)	Sales E	BITDA
05/2021	The Morrison Hotel	ΙΕ	Zetland Capital Partners LLP	UK	65	n.d.	n.d.
05/2021	The Moxy Dublin City Hotel	ΙE	MHL Hotel Collection	IE	35	n.d.	n.d.
05/2021	Bornholmtours ApS	DK	Novasol A/S	DK	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales E	EV/ BITDA
01/2021	Bourne Leisure Group Limited	UK	Blackstone Group L.P.	US	3,393	n.d.	n.d.
06/2019	Millennium & Copthorne Hotels Plc (34.86% Stake)	UK	City Developments Limited	SE	3,326	3.0x	12.3x
06/2018	NH Hotel Group SA (90.5% Stake)	FS.	Minor International Public Company Limited	TH	2,950	1.9x	14.8x
12/2018	Belmond Ltd.	UK	LVMH Moet Hennessy Louis - Vuitton SE	FR	2,803	5.6x	25.6x
12/2019	Orbis S.A. (98.55% Stake)	PL	AccorInvest Group SA	LU	1,188	3.5x	10.6x



Food Service & Restaurants





Recent M&A news

- Grupo Pacha in Ibiza, a Spain-based operator of dance clubs, hotels and restaurants, is analysing to expand its leisure and restaurant businesses
- Bread Holdings, the parent company of Gail's cafe chain, is exploring strategic options
- Kamal Osman Jamjoom Group is in talks to acquire quick service restaurant companies in the Gulf region
- Franco Manca, owner of Fulham Shore, is looking to sell the UK-based pizza chain

Management changes

- AmRest Holdings, the Warsaw-listed international restaurant operator, has appointed Luis Comas as new CEO
- Marston's, the UK brewer and pub group, has appointed Andrew Andrea as CEO

Deal announcements

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales I	EV/ EBITDA
05/2021	Delivery Hero (operations in the Balkan region)	NO	Glovoapp 23, SL	NO	170	n.d.	n.d.
05/2021	dean&david Franchise GmbH (49% Stake)	UK	Henry McGovern (private investor)	UK	25	n.d.	n.d.
05/2021	Etiler Gida (38.96% Stake)	RU	Mehmet Hilmi Soylu (Private Investor); Izzettin Kaplan (Private Investor)	RU	9	n.m.	n.m.
05/2021	Obica	BE	Scudieri family	UK	n.d.	n.d.	n.d.
05/2021	Coffeecompany	NO	Albron	NO	n.d.	n.d.	n.d.
05/2021	Ehrana		Glovo		n.d.	n.d.	n.d.
05/2021	Telepizza	UK	Yum! Brands	DE	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales I	EV/ EBITDA
08/2019	Just Eat Plc	UK	Just Eat Takeaway.com NV	NL	7,376	8.7x	42.5x
08/2019	Greene King Plc (97.12% Stake)	UK	CK Asset Holdings Limited	HK	5,033	2.1x	10.7x
12/2018	Telepizza SAU (27.73% Stake)	ES	Kohlberg Kravis Roberts & Co. L.P.	US	711	2.0x	10.7x
01/2019	Hana Group SAS	FR	Permira Advisers LLP	UK	500	n.d.	11.6x
07/2018	Isla Delice	FR	Perwyn	UK	80	1.1x	8.9x



Sports & Recreation

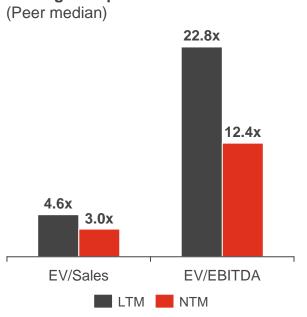








Trading multiples



Recent M&A news

 Park Holidays, a UK-based holiday park company, has hired the investment banks HSBC and Royal Bank of Canada to review strategic options

Management changes

 The Board of Technogym SpA, an Italian designer of gym equipment and fitness solutions, has appointed Nerio Alessandri as CEO

Deal announcements

Date	Target	Country	/ Acquirer	Country	EV	EV/	EV/
Date	rarget	Country	Acquirei	Country	(€m)	Sales E	BITDA
05/2021 JIMS	NV	BE	Colruyt Group	BE	n.d.	n.d.	n.d.

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
06/2019	Merlin Entertainments Plc (71.08% Stake)	UK	Kirkbi - Blackstone - CPPIB consortium	DK	6,645	3.5x	12.1x
12/2020	Fitness World A/S	DK	Pure Gym Limited	UK	415	2.3x	10.7x
10/2019	Groupe Looping	IT	Mubadala Capital	UE	312	2.8x	n.d.
01/2021	Enlabs AB	SE	Entain Plc	UK	263	8.9x	37.3x
05/2018	Club Company (Group) Limited	UK	Epiris LLP	UK	184	3.7x	22.9x

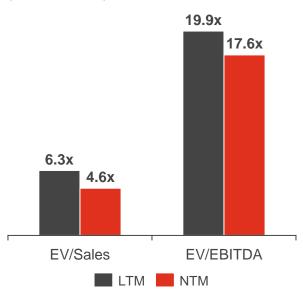


Other Leisure



Trading multiples

(Peer median)





N/A

Management changes

N/A

Deal announcements

Date	Target	Count	ry Acquirer	Country	EV (€m)	EV/ Sales E	EV/ EBITDA
05/2021	Qdos Pantomimes Ltd	UK	Crossroads Live, Inc.	US	n.d.	n.d.	n.d.

Other completed sector M&A deals in the last three years

Date	Target	Country	Acquirer	Country	EV (€m)	EV/ Sales	EV/ EBITDA
09/2020	William Hill Plc	UK	Caesars Entertainment, Inc	US	3,596	2.1x	21.1x
07/2018	Sportradar AG (48% Stake)	СН	Canada Pension Plan Investment Board; Technology Crossover Ventures	CA	2,100	7.3x	16.9x
12/2020	NetEnt AB	SE	Evolution Gaming Group AB	HK	2,039	11.9x	25.0x
06/2020	Lottomatica Videolot Rete S p A	IT	Gamenet Group S.p.A.	IT	1,100	n.d.	5.3x
06/2020	Codemasters Group Holdings PLC	UK	Electronic Arts Inc.	US	983	11.8x	21.0x

Sources: S&P Capital IQ and Mergermarket | Notes: Please refer to entire peer group in the Appendix section



Markets update

Reference date: 31 May 2021



Foreign exchange data and commodities

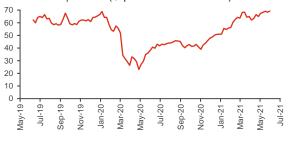
FX | Spot rates

	EUR	USD	GBP	CHF	JPY
EUR	1	1.223	0.861	1.099	133.9
USD	0.818	1	0.704	0.899	109.5
GBP	1.162	1.421	1	1.277	155.5
CHF	0.910	1.112	0.783	1	121.8
JPY	0.007	0.009	0.006	0.008	1

FX | Month-to-date % change

	EUR	USD	GBP	CHF	JPY
EUR		(1.6%)	1.2%	(0.1%)	(1.8%)
USD	1.6%		2.8%	1.6%	0.2%)
GBP	(1.2%)	(2.8%)(1.6%)		(1.2%)	(2.9%)
CHF	0.1%	(1.6%)	1.3%		(1.7%)
JPY	1.9%	0.2%	3.0%	1.7%	

Crude Oil | Brent (\$ per Bbl. - ICE: ^B)



Development	Crude Oil		
Latest price	69.32	Week-to-date	1.4%
52-week low	38.97	Four-weeks-to-date	1.5%
52-week high	69.32	Year-to-date	80.9%

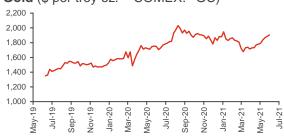
FX | Week-to-date % change

	EUR	USD	GBP	CHF	JPY
EUR		(0.1%)	0.3%	(0.3%)	(0.7%)
USD	0.1%		0.4%	o (0.2%)	(0.7%)
GBP	(0.3%)	(0.4%)0.2%		(0.6%)	(1.0%)
CHF	0.3%		0.6%		(0.4%)
JPY	0.8%	0.8%	1.1%	0.5%	

FX | Year-to-date % change

	EUR	USD	GBP	CHF	JPY
EUR		(9.1%)	0 4.7%	(2.8%)	(10.6%)
USD	1 0.0%		15.1%	6.9%	(1.6%)
GBP	(4.5%)	(13.1%)		(7.1%)	(14.5%)
CHF	2.8%	(13.1%) (6.5%) 1.8%	7.6%		(8.0%)
JPY	11.8%	0 1.8%	17.0%	8.8%	

Gold (\$ per troy oz. - COMEX: ^GC)

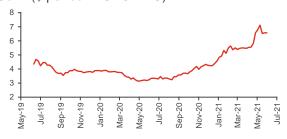


Development	Gold		
Latest price	1,905	Week-to-date	1.1%
52-week low	1,678	Four-weeks-to-date	3.7%
52-week high	2,030	Year-to-date	8.9%



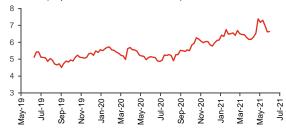
Commodities (1/2)

Corn (\$ per bu. - CBOT: ^C)



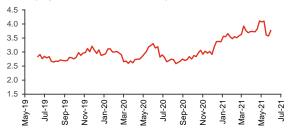
Development	Corn		
Latest price	6.57	Week-to-date	(0.1%)
52-week low	3.23	Four-weeks-to-date	(7.7%)
52-week high	7.12	Year-to-date	103.2%

Wheat (\$ per bu. – CBOT: ^W)



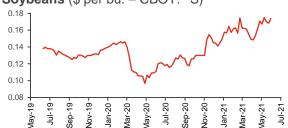
Development	Wheat		
Latest price	6.64	Week-to-date	0.2%
52-week low	4.87	Four-weeks-to-date	(9.2%)
52-week high	7.40	Year-to-date	28.8%

Oats (\$ per bu. - CBOT: ^O)



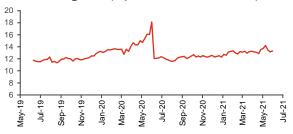
Development	Oats		
Latest price	3.78	Week-to-date	5.7%
52-week low	2.59	Four-weeks-to-date	(8.0%)
52-week high	4.11	Year-to-date	14.5%

Soybeans (\$ per bu. - CBOT: ^S)



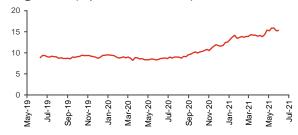
Soybeans		
15.31	Week-to-date	0.5%
8.62	Four-weeks-to-date	(3.6%)
15.88	Year-to-date	82.1%
	15.31 8.62	15.31 Week-to-date 8.62 Four-weeks-to-date

Rice - Rough #2 (\$ per cwt. - CBOT: ^RR)



Development	Rice		
Latest price	13.30	Week-to-date	1.1%
52-week low	11.59	Four-weeks-to-date	(6.4%)
52-week high	14.21	Year-to-date	(26.6%)

Sugar #11 (\$ per lb – ICE: ^SB)

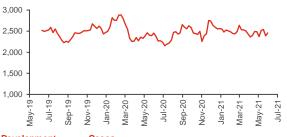


Development	Sugar		
Latest price	0.17	Week-to-date	3.1%
52-week low	0.12	Four-weeks-to-date	(0.7%)
52-week high	0.17	Year-to-date	56.7%



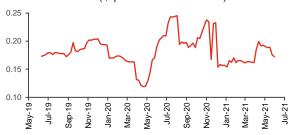
Commodities (2/2)

Cocoa (\$ per MT - ICE: ^CC)



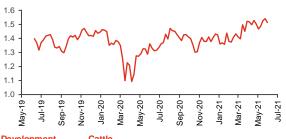
Development	Cocoa		
Latest price	2,456	Week-to-date	2.8%
52-week low	2,152	Four-weeks-to-date	(2.3%)
52-week high	2,753	Year-to-date	0.0%

Milk - Class III (\$ per lb - CME: ^DA)



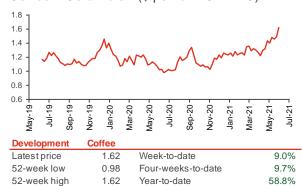
Development	Milk		
Latest price	0.17	Week-to-date	(1.8%)
52-week low	0.15	Four-weeks-to-date	(8.6%)
52-week high	0.25	Year-to-date	(9.1%)

Cattle (\$ per lb - CME: ^FC)

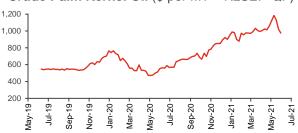


Development	Cattle		
Latest price	1.51	Week-to-date	(1.8%)
52-week low	1.30	Four-weeks-to-date	1.8%
52-week high	1.54	Year-to-date	11.2%

Coffee - Columbian (\$ per lb - ICE: ^KC)



Crude Palm Kernel Oil (\$ per MT - KLSE: ^QF)



Development	Crude Paln	n Kernel Oil	
Latest price	974.50	Week-to-date	(4.6%)
52-week low	559.25	Four-weeks-to-date	(17.7%)
52-week high	1,183.50	Year-to-date	76.0%

Hog (\$ per lb - CME: ^LH)



Latest price	1.19	Week-to-date	3.5%
52-week low	0.48	Four-weeks-to-date	6.5%
52-week high	1.19	Year-to-date	116.4%

52-week high



Equity indices

MSCI World 3,000 2.800 2,600 2,400 2,200 2,000 1,800 1,600 Jan-20 100 Development 2,976 Week-to-date 0.3% Latest price 52-week low 2,171 Four-weeks-to-date 0.5%

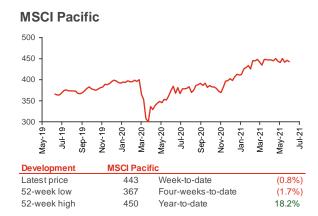
Year-to-date

37.5%

2,976

MSCI Europe 240 220 200 180 160 140 Jul-19 -May-Mar-230 Week-to-date 0.2% Latest price 52-week low 184 Four-weeks-to-date 1.0% 52-week high 230 Year-to-date 23.7%

MSCIUS 30,000 25,000 20,000 15,000 10,000 5,000 0 Jul-19 -May-19 Development 26,690 0.4% Latest price Week-to-date 52-week low 21.401 2.4% Four-weeks-to-date 52-week high 26,690 Year-to-date 23.8%









Credentials



Selected PwC Deals credentials in Consumer Markets

April 2021



Buy-side corporate finance and due diligence services for Wouters' acquisition by Zeelandia





January 2021



Buy-side corporate finance and due diligence services for Adriaens' acquisition by Vion





December 2020



Sell-side M&A advisory mandate related to the sale of B&C International to Spring Window Fashions





November 2020



Vendor due diligence services to Signature Foods BV for its sale to Pamplona Capital





December 2019



Financial services to NPM Capital for the minority stake acquisition of Agro care





March 2021



Sell-side M&A advisory related to the sale of Vitaminstore to Nobel Capital





December 2020



Buy-side due diligence services to Parcom and the Jumbo family for the acquisition of HEMA







November 2020



Vendor due diligence services and business plan support/validation to J-Club for its sale to Nordian



NORDIAN CAPITAL PARTNERS

July 2020



Various transactional support related to the acquisition of Coty by KKR





July 2019



Buy-side financial services to Pret a Manger for the acquisition of EAT







Consumer Markets' contacts



Your key contact persons at PwC Deals for Consumer Markets in EMEA



Wilmer Kloosterziel

wilmer.kloosterziel@pwc.com



Johan Kjærran Sørum

johan.sorum@pwc.com



Herve Roesch

herve.roesch@pwc.com



Dirk Verheyen

dirk.verheyen@be.pwc.com



Martijn Peeters

martijn.peeters@pwc.ru



Thomas Fossum

thomas.fossum@pwc.com



Simon Venables

simon.venables@za.pwc.com



Sabine Durand-Hayes

sabine.durand@pwc.com



Antony Reynolds

antony.reynolds@pwc.com



Emanuela Petteno

emanuela.petteno@pwc.com



Christian Wulff

christian.wulff@pwc.com



Claude Fuhrer

claude.fuhrer@pwc.ch



Norma Taki

norma.taki@pwc.com



Krzysztof Badowski

krzysztof.badowski@pwc.com



Your contact persons at PwC Deals for Consumer Markets in the Netherlands



Wilmer Kloosterziel

Partner, Delivering Deal Value
wilmer.kloosterziel@pwc.com



Istvan Csejtei

Partner, Corporate Finance
istvan.csejtei@pwc.com



Remco van Daal

Partner, Transaction Services
remco.van.daal@pwc.com



Danyel SlabbersPartner, Valuations
danyel.slabbers@pwc.com



Harald Meinders

Senior Director, Deals Strategy
harald.meinders@pwc.com



Peter Wolterman
Partner, Business Restructuring
peter.wolterman@pwc.com



Berco van Echtelt

Director, Transaction Services
berco.van.echtelt@pwc.com



Onno de Groot

Director, Corporate Finance
onno.de.groot@pwc.com



Bruno van Bennekom
Senior Manager,
Transaction Services
bruno.van.bennekom@pwc.com



Wendy van Luit
Senior Manager, Deals Strategy
wendy.van.luit@pwc.com



Rob van den Berg Senior Manager, Delivering Deal Value rob.van.den.berg@pwc.com



Remco van der Sanden Senior Manager, Valuations remco.van.der.sanden@pwc.com



Appendix



Appendix 1: Retail

Overview of selected publicly listed peers

Supermarkets & Hypermarkets

- Aeon Co., Ltd.
- · Alimentation Couche-Tard
- BIM Birlesik Magazalar A.S.
- · Carrefour SA
- · Casino, Guichard-Perrachon · Dr. Martens plc Société Anonyme
- Cencosud S.A.
- · Companhia Brasileira de Distribuição
- Etn. Fr. Colruyt NV
- Finatis Société Anonyme
- J Sainsbury plc
- Koninklijke Ahold Delhaize N.V.
- Lenta PLC
- · Loblaw Companies Limited
- · Marks and Spencer Group
- Massmart Holdings Limited
- · Metro AG
- Natural Grocers by Vitamin Cottage, Inc.
- · Ocado Group plc · Pepco Group N.V.
- Poslovni sistem Mercator
- Public Joint Stock Company Urban Outfitters, Inc.
- Seven & i Holdings Co., Ltd.
- · Sprouts Farmers Market, Inc.
- Tesco PLC
- The Kroger Co.
- Walmart Inc.
- · Wm Morrison Supermarkets
- · Woolworths Holdings Limited

Specialty Retail

- · AutoZone, Inc.
- · B&S Group S.A.
- Dufry AG
- Fielmann
- Aktiengesellschaft
- FIGS, Inc.
- · GrandVision N.V.
- · Halfords Group plc
- Jarir Marketing Company
- · JD Sports Fashion plc · Latham Group, Inc.
- · Valora Holding AG
- WH Smith PLC

Apparel & Footwear Retail

- Abercrombie & Fitch Co.
- · adidas AG
- Adler Modemärkte AG
- American Eagle Outfitters. Inc.
- Esprit Holdings Limited
- · Fast Retailing Co., Ltd.
- · Fawaz Abdulaziz AlHokair & Co.
- · Foot Locker, Inc.
- Guess?, Inc.
- H & M Hennes & Mauritz AB (publ)
- Industria de Diseño Textil
- JD Sports Fashion plc
- · L Brands, Inc.
- Marks and Spencer
- Group plc
- NEXT plc
- Nordstrom, Inc.
- OVS S.p.A.
- SHIMAMURA Co., Ltd.
- Superdry plc
- · The Gap, Inc.
- The TJX Companies, Inc.

Home Furnishing Retail

- Bed Bath & Beyond Inc.
- · Beter Bed Holding N.V.
- Dunelm Group plc
- Ethan Allen Interiors Inc.
- Fourlis Holdings S.A. · Kingfisher plc
- · Lowe's Companies, Inc.
- Lumber Liquidators Holdings, Inc.
- Maisons du Monde S.A.
- Nitori Holdings Co., Ltd. Sleep Number
- Corporation • The Home Depot, Inc.
- Topps Tiles Plc
- · Williams-Sonoma, Inc.

Online Marketplaces

- · Alibaba Group Holding Limited
- · Amazon.com, Inc.
- AO World plc
- · ASOS Plc
- Costco Wholesale Corporation
- · Coupang, Inc. Deliverro SE
- Delticom AG
- Desenio Group AB (publ) DoorDash, Inc.
- eBay Inc.
- Farfetch Limited
- Fix Price Group Ltd. · Manutan International S.A.
- · Moonpig Group PLC
- N Brown Group plc
- Ozon Holdings PLC
- · Poshmark, Inc.
- · Qurate Retail, Inc.
- Rakuten, Inc.
- SRP Groupe S.A.
- ThredUp Inc.
- Uber Technologies, Inc.
- Zalando SE
- · zooplus AG

Electronics Retail

- · Best Buy Co., Inc.
- Ceconomy AG
- Dixons Carphone plc
- · Fnac Darty SA
- GameStop Corp.
- **GOME Retail Holdings** Limited
- JB Hi-Fi Limited
- K's Holdings Corporation
- Magazine Luiza S.A.
- · Public Joint Stock
- Company M.video Unieuro S.p.A.
- · Vizio Holding Corp.
- Yamada Holdings Co. Ltd.









Appendix 2: Consumer goods (1/2) Overview of selected publicly listed peers

Alcoholic Beverages

- · Anadolu Efes Biracilik ve Malt Sanayii Anonim Sirketi
- · Anheuser-Busch InBev
- · Asahi Group Holdings
- Brown-Forman Corporation
- C&C Group plc
- Carlsberg A/S
- Constellation Brands, Inc.
- Davide Campari-Milano
- Diageo plc
- Distell Group Holdings Limited
- Heineken N.V.
- · Kirin Holdings Company, Limited
- Laurent-Perrier S.A.
- · Lucas Bols N.V.
- · Molson Coors Beverage Company
- · Pernod Ricard SA
- · Rémy Cointreau SA
- · Stock Spirits Group PLC
- The Boston Beer Company, Inc.
- The Duckhorn Portfolio,
- Treasury Wine Estates

Soft Drinks, Coffee & Tea

- A.G. BARR p.l.c.
- · Atlantic Grupa d.d.
- **AVI Limited** Britvic plc
- Carabao Group Public Company Limited
- Coca-Cola European Partners plc
- Coca-Cola HBC AG
- Coca-Cola Içecek
- Eastroc Beverage
- Farmer Bros. Co. Fevertree Drinks Plc
- Ichitan Group Public Company Limited
- Ito En, Ltd.
- Keurig Dr Pepper Inc.
- Kofola CeskoSlovensko
- · Lassonde Industries Inc.
- Lotte Chilsung Beverage Monster Beverage
- National Beverage Corp.
- Nestlé Nigeria Plc
- Nichols plc
- PepsiCo, Inc.
- Primo Water Corporation
- Société de Services, de **Participations**
- Société Frigorifique et Brasserie de Tunis S.A.
- · Strauss Group Ltd.
- Suntory Beverage & Food
- Tata Consumer Products
- The Coca-Cola Company
- Varun Beverages Limited

Diversified Packaged Food

- Ajinomoto Co., Inc.
- Associated British Foods
- Bakkavor Group plc Beyond Meat, Inc.
- Campbell Soup Company
- Conagra Brands, Inc. Corbion N.V.
- Ebro Foods, S.A.
- General Mills. Inc.
- Greencore Group plc
- Libstar Holdings Limited
- Ligao Foods Co.,Ltd
- Maple Leaf Foods Inc.
- Morinaga & Co., Ltd.
- · Nestlé S.A. Nomad Foods Limited
- Oatly Group AB
- Orkla ASA
- Premier Foods plc
- Premium Brands **Holdings Corporation**
- RCL Foods Limited
- Savola Group Company
- The Hain Celestial Group
- The J. M. Smucker Company
- Tiger Brands Limited
- · TreeHouse Foods, Inc.
- Unilever PLC

Food Ingredients Health & Wellness

· Chr. Hansen Holding A/S

· Ingredion Incorporated

International Flavors &

Eurogerm SA

Fragrances Inc.

Kerry Group plc

Novozymes A/S

Corporation

SunOpta Inc.

Symrise AG

Corporation

Tate & Lyle plc

· Koninklijke DSM N.V.

McCormick & Company

Sensient Technologies

T. Hasegawa Co., Ltd.

Takasago International

· Givaudan SA

Glanbia plc

- Enervit S.p.A.
- Jamieson Wellness Inc.
- · Sally Beauty Holdings,

- Herbalife Nutrition Ltd.
- Midsona AB
- · Ulta Beauty, Inc.

Agricultural Products Animal Protein

- · AGRANA Beteiligungs-Aktiengesellschaft
- Amira Nature Foods Ltd.
- Amsterdam Commodities N.V.
- · Archer-Daniels-Midland
- **Bunge Limited** Calavo Growers, Inc.
- Camil Alimentos S.A. Costa Group Holdings
- ForFarmers N.V.
- Fresh Del Monte Produce
- Golden Agri-Resources
- GrainCorp Limited
- John B. Sanfilippo & Son Kaset Thai International Sugar Corporation Public Company Limited
- · Kernel Holding S.A.
- KWS SAAT SE & Co.
- Olam International
- Origin Enterprises plc Ros Agro PLC
- Südzucker AG
- Total Produce plc Wilmar International

- Astral Foods Limited
- Atria Oyj
- Austevoll Seafood ASA
- Bell Food Group AG
- · BRF S.A.
- Cranswick plc • Dongrui Food Group Co.,
- Fleury Michon SA
- Hilton Food Group plc
- · HKScan Oyj
- Hormel Foods
- JBS S.A.
- L.D.C. S.A.
- · Lerøy Seafood Group
- Marfrig Global Foods S.A.
- Mowi ASA
- · NH Foods Ltd.
- · Norway Royal Salmon AS Petco Health and

Wellness Company, Inc.

- Cherkizovo Group
- SalMar ASA
- Sanderson Farms, Inc.
- Scandi Standard AB
- Sea Harvest Group Ter Beke NV
- Tyson Foods, Inc. Yunnan Shennong Agricultural Industry

Dairy Products

- Arabian Food Industries
- Company (DOMTY) Baladna Q.P.S.C.
- Bega Cheese Limited Bel Société anonyme
- China Feihe Limited China Mengniu Dairy
- Company Limited
- Danone S.A.
- Dean Foods Company
- Emmi AG
- Lifeway Foods, Inc.
- Megmilk Snow Brand Co.,
- · New Hope Dairy Co., Ltd Parag Milk Foods Limited
- Pinar Süt Mamülleri Sanayii A.S.
- Saputo Inc. Savencia SA
- Synlait Milk Limited Unibel S.A.

Baked Goods & Snack Foods

- · Almarai Company
- ARYZTA AG · Associated British Foods
- Barry Callebaut AG
- Calbee, Inc. Chocoladefabriken Lindt
- & Sprüngli AG
- Cloetta AB (publ) · Edita Food Industries
- · Flowers Foods, Inc.
- George Weston Limited
- Greggs plc Grupo Bimbo, S.A.B.
- Hostess Brands, Inc.
- · Hotel Chocolat Group plc J & J Snack Foods Corp.
- Kellogg Company
- Lamb Weston Holdings, · Lotte Confectionery Co.,
- Lotus Bakeries NV M. Dias Branco S.A.
- Mondelez International.
- · Post Holdings, Inc. · The Hershey Company
- Tootsie Roll Industries, Ülker Bisküvi Sanayi A.S. · Yamazaki Baking Co.

Household & Personal

- Beiersdorf AG
- Church & Dwight Co., Inc.
- · Cheerwin Group Limited Colgate-Palmolive
- Company
- · Dorel Industries Inc. Essity AB (publ)
- Henkel AG & Co. KGaA
- Jacques Bogart S.A.
- Kao Corporation · Kimberly-Clark Corp
- Lion Corporation · L'Occitane International
- L'Oréal S A · McBride plc
- Natura &Co Holding S.A.
- Nu Skin Enterprises, Inc. Ontex Group NV
- Tianjin Yiyi Hygiene Products
- The Clorox Company The Estée Lauder Companies Inc.
- · The Honest Company, The Procter & Gamble
- Company Unicharm Corporation
- Unilever PLC
- Yatsen Holding Limited



Appendix 2: Consumer goods (2/2) Overview of selected publicly listed peers

Apparel & Footwear

- adidas AG
- ASICS Corporation
- Boozt AB (publ)
- CCC S.A.
- Columbia Sportswear
- Deckers Outdoor
- Derimod Konfeksiyon Ayakkabi Deri Sanayi ve
- Desa Deri Sanayi ve
- Geox S.p.A.
- Goodbaby International
- Hanesbrands Inc.
- Huali Industrial Group Company Limited
- LPP SA
- Lululemon Athletica Inc.
- NIKE, Inc.
- PUMA SE
- PVH Corp.
- Stella International
- Under Armour, Inc.
- V.F. Corporation
- Wolverine World Wide
- Yue Yuen Industrial

Luxury Fashion & Accessories

- Burberry Group plc
- Capri Holdings Limited
- Christian Dior SE
- Compagnie Financière Richemont SA
- Fossil Group, Inc.
- · GoPro, Inc.
- · Hermès International
- Hugo Boss AG
- Kering SA
- LVMH Moët Hennessy
- Moncler S.p.A.
- Pandora A/S
- Prada S.p.A.
- Ralph Lauren Corporation
- Salvatore Ferragamo
- Samsonite International
- Tapestry, Inc.
- The Swatch Group AG
- TOD'S S.p.A.









Appendix 3: Leisure

Overview of selected publicly listed peers

Travel

- Airbnb, Inc.
- · Carnival Corporation &
- · China Cyts Tours Holding China Tourism Group
- **Duty Free Corporation** • CVC Brasil Operadora e Agência de Viagens S.A.
- Expedia Group, Inc.
- Flight Centre Travel
- H.I.S. Co., Ltd.
- · lastminute.com N.V.
- MakeMyTrip Limited
- Norwegian Cruise Line
- Trip.com Group Limited
- trivago N.V.

Other Leisure

· Codere, S.A.

• Entain PLC

· Aristocrat Leisure Limited

Caesars Entertainment

· Cinemark Holdings, Inc.

Evolution Gaming Group

· Flutter Entertainment plc Galaxy Entertainment Hasbro, Inc. · International Game Technology PLC

- TULAG
- · UTour Group Co., Ltd.

Accommodation

- Accor SA
- Fattal Holdings (1998) Ltd
- · Hilton Worldwide Holdings
- Huazhu Group Limited
- Hyatt Hotels Corporation
- · InterContinental Hotels Group Mandarin Oriental
- International Limited
- Marriott International, Inc.
- Melco Resorts &
- **Entertainment Limited**
- Meliá Hotels International MGM Resorts International
- NH Hotel Group, S.A.
- Pierre et Vacances SA
- Scandic Hotels Group AB
- Shanghai Jin Jiang International Hotels Development Co., Ltd.
- Shangri-La Asia Limited

• La Française des Jeux

Las Vegas Sands Corp.

· Wynn Resorts, Limited

· Mattel, Inc.

· Sands China Ltd.

· Spin Master Corp.

- · Vail Resorts, Inc.
- Whitbread PLC
- · Wyndham Hotels & Resorts

Food Service & Restaurants

- AmRest Holdings SE
- · Autogrill S.p.A.
- · Brinker International, Inc.
- Chipotle Mexican Grill
- Compass Group PLC
- · Darden Restaurants, Inc.
- Deliveroo SE
- · Delivery Hero SE
- DO & CO AG
- Domino's Pizza Group plc
- · Elior Group SA
- · Famous Brands Limited
- · Food & Life Companies Ltd.
- · Greggs plc
- HelloFresh SE
- J D Wetherspoon plc
- · Just Eat Takeaway.com
- · Marston's PLC
- · McDonald's Corporation
- · McDonald's Holdings Japan
- Mitchells & Butlers plc
- · Restaurant Brands International Inc.
- Sodexo S.A.
- SSP Group plc
- Starbucks Corporation
- The Restaurant Group plc
- Whitbread PLC
- · Yum! Brands, Inc.

Sports & Recreation

- · Academy Sports and Outdoors, Inc.
- Basic-Fit N.V.
- Compagnie des Alpes SA
- Curves Holdings
- · Drive Shack Inc.
- · Leejam Sports Company
- Planet Fitness, Inc.
- Round One Corporation
- Sats ASA
- · Tosho Co., Ltd.
- · Viva China Holdings









Appendix 4: Methodology disclaimer

- This report is an analysis of the transaction activity in the EMEA region for the Retail, Consumer and Leisure segments. The fundamental data used for this analysis has been collected from Mergermarket and includes all announced deals, where the target is headquartered in the EMEA region and included in the Retail, Consumer and Leisure segments. Data covering trading multiples, commodities prices and FX has been collected from S&P Capital IQ platform.
- This analysis includes all mergers, acquisitions and disposals, leveraged buyouts, spin-offs, privatisations and acquisitions of minorities, which have been announced between 30 June 2020 and 31 May 2021.
- Transactions with a deal value greater than or equal to \$5m (€4.1m) are included, except for some minority stake acquisitions where a higher threshold applies.

- This publication includes information obtained or derived from a variety of publicly available sources.
 PwC has not sought to establish the reliability of these sources or verified such information. PwC does not give any representation or warranty of any kind (whether express or implied) as to the accuracy or completeness of this publication.
- The publication is for general guidance only and does not constitute investment or any other advice. Accordingly, it is not intended to form the basis of any investment decisions and does not absolve any third party from conducting its own due diligence in order to verify its contents. Before making any decision or taking any action, you should consult a professional advisor.

What's next?